### ANNUAL FINANCIAL REPORT

December 31, 2017



### **DECEMBER 31, 2017**

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### Independent auditors' report

To the Commissioners Neenah-Menasha Sewerage Commission Menasha, Wisconsin

#### REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements of Neenah-Menasha Sewerage Commission, Menasha, Wisconsin (the "Commission") as of and for the year ended December 31, 2017, and the related notes to the financial statements, as listed in the table of contents.

#### MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **AUDITORS' RESPONSIBILITY**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Commission's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Commission's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **OPINION**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Commission as of December 31, 2017, and the changes in financial position and cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **OTHER MATTERS**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 through 6 be presented to supplement the financial statements. Such information, although not part of the financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the financial statements, and other knowledge we obtained during our audit of the financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Commission's financial statements. The financial information listed in the table of contents as supplementary information is presented for purposes of additional analysis and is not a required part of the financial statements.

The supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated in all material respects in relation to the financial statements as a whole.

#### REPORT ON SUMMARIZED FINANCIAL INFORMATION

We have previously audited the Commission's 2016 financial statements, and our report dated March 15, 2017, expressed an unmodified opinion on those financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

#### OTHER REPORTING REQUIRED BY GOVERNMENT AUDITING STANDARDS

In accordance with *Government Auditing Standards*, we have also issued our report dated March 6, 2018, on our consideration of the Commission's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Commission's internal control over financial reporting and compliance.

Certified Public Accountants

Schnel sc

Green Bay, Wisconsin March 6, 2018

### MANAGEMENT'S DISCUSSION AND ANALYSIS

## MANAGEMENT'S DISCUSSION AND ANALYSIS DECEMBER 31, 2017

As management of the Neenah-Menasha Sewerage Commission, Menasha, Wisconsin, we offer readers of the Commission's financial statements this narrative overview and analysis of the financial activities of the Commission for the fiscal year ended December 31, 2017.

#### Financial Highlights

- The assets of the Commission exceeded its liabilities as of December 31, 2017 by \$9,566,532 (net position).
- The Commission's total net position decreased by \$939,511. Several factors contributed to the overall decrease as follows:
  - The Commission charges to its users for operation and maintenance costs are adjusted at year end to equal
    final expenses less other operating revenues generated and a receivable or payable is established. In 2011, the
    Commissioners decided to build an operating reserve by retaining \$2,000 annually.
  - 2. The Commission does not recover depreciation expense from its users. Rather, the Commission's users are responsible for a portion of the debt service maturities based on usage of the facilities. Depreciation expense and interest and fiscal charges exceeded user charges for debt retirement by \$1,938,208. The Commission allocated the plant upgrade costs to specific assets during 2017, increasing depreciation expense in the current year.
  - 3. Commission users contribute to equipment replacement and depreciation funds for replacement or significant repairs to existing equipment. For the year ended December 31, 2017, charges exceeded depreciation and equipment maintenance costs by \$931,910.
- The Commission's total long-term debt decreased by \$577,673 during 2017 as principal retired (\$941,412) exceeded debt issued (\$363,739) as the Commission's wastewater treatment facilities modification project was completed in 2017.

#### Overview of the Financial Statements

The Commission's annual report includes this management's discussion and analysis, the independent auditors' report and the financial statements, including notes. This report also contains supplementary information in addition to the financial statements themselves.

The Commission accounts for its operations as an enterprise fund. An enterprise fund is used to account for operations financed and operated in a manner similar to private business with the intent that the costs (expenses, including depreciation) of providing services to the general public be financed primarily through user charges.

# MANAGEMENT'S DISCUSSION AND ANALYSIS DECEMBER 31, 2017

#### Financial Analysis

Net position may serve over time as a useful indicator of the Commission's financial position. The Commission's assets exceeded its liabilities by \$9,566,532 at the close of 2017.

Neenah-Menasha Sewerage Commission's Net P	osition		
		2017	2016
Current and other assets	\$	127,282	\$ 255,558
Restricted assets		5,320,568	4,498,977
Capital assets		22,200,901	24,433,615
Total assets		27,648,751	29,188,150
Long-term liabilities outstanding		17,927,028	18,504,701
Other liabilities		155,191	177,406
Total liabilities		18,082,219	18,682,107
Net position			
Net investment in capital assets		4,273,873	5,928,914
Restricted		5,322,992	4,619,293
Unrestricted		(30,333)	 (42,164)
Total net position	\$	9,566,532	\$ 10,506,043

By far the largest portion of the Commission's net position (45%) reflects its investment in capital assets (e.g. land, buildings, machinery and equipment, etc.), less any related debt used to acquire those assets that are still outstanding. The Commission uses these capital assets to provide services to its contract users; consequently, these assets are *not* available for future spending. Although, the Commission's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

An additional portion of the Commission's net position (55%) represents resources that are subject to external restrictions on how they may be used.

# MANAGEMENT'S DISCUSSION AND ANALYSIS DECEMBER 31, 2017

Change in net position. The Commission's net position decreased by \$939,511. Key elements of this decrease are as follows:

Neenah-Menasha Sewerage Commission, Wisconsin's Change in Net Position						
		2017		2016		
Operating Revenues	-					
User charges						
Measured service	\$	2,989,698	\$	2,964,501		
Capital charges		1,428,005		1,452,244		
Depreciation fund charges		200,005		200,004		
Replacement fund charges		777,988		778,005		
Interceptor cleaning and maintenance charges		14,067		-		
Other charges		117,373		99,561		
Total operating revenues		5,527,136		5,494,315		
Operating Expenses						
Operation and maintenance		3,105,170		3,062,161		
Interceptor cleaning and maintenance		14,067		-		
Depreciation		2,895,076		1,681,785		
Depreciation fund		32,106		57,326		
Total operating expenses		6,046,419		4,801,272		
Operating income (loss)		(519,283)		693,043		
Nonoperating revenues (expenses)		(420,228)		(467,852)		
Change in net position		(939,511)		225,191		
Net position - beginning balance		10,506,043		10,280,852		
Net position - ending balance	\$	9,566,532	\$	10,506,043		

# MANAGEMENT'S DISCUSSION AND ANALYSIS DECEMBER 31, 2017

#### Capital Asset and Debt Administration

Capital assets. The Commission's investment in capital assets as of December 31, 2017 amounts to \$22,200,901 (net of accumulated depreciation). This investment in capital assets includes land, land improvements, buildings, improvements other than buildings, machinery and equipment and construction in progress. The total decrease in the Commission's investment in capital assets for the current year was \$2,232,714 or 9.14% over last year as depreciation expense exceeded capital asset additions. In addition, the Commission classified all plant upgrade costs, resulting in accumulated depreciation amounts by asset as of December 31, 2017. In 2015 and 2016, the Commission booked an estimated depreciation expense to reflect the assets were placed in service.

Long-term debt. At the end of the current fiscal year, the Commission had total bonded debt outstanding of \$17,877,060.

The Commission's total debt decreased by \$577,673 during the current fiscal year due to repayment of debt proceeds received for plant upgrade improvements.

The Commission has restricted assets of \$1,111,555 in the Principal and Interest Redemption Fund, consisting of \$1,085,477 of cash and investments and \$26,078 due from users.

#### Economic Factors and Next Year's Budgets and Rates

The 2018 net operation and maintenance budget increased 1.6%, equipment replacement fund budget remained the same, depreciation fund decreased 50%, and the capital budget increased 1.0%. The overall rates to the users will result in an overall increase of .6%.

#### Contacting the Commission's Financial Management

This financial report is designed to provide a general overview of the Commission's finances for all those with an interest in the Commission's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to either the General Manager, Paul Much or the plant accountant, Roger Voigt.

### FINANCIAL STATEMENTS

STATEMENT OF NET POSITION
DECEMBER 31, 2017
WITH COMPARATIVE AMOUNTS AS OF DECEMBER 31, 2016

	 2017		2016
ASSETS			
Current assets	400		400
Cash and investments	\$ 100	\$	100
Receivables	7 2 45		4.064
Accounts	7,245		4,861
Due from users	50,195		204,347
Due from users - year-end settlement	50,144		44,988
Prepaid items	 19,598		1,262
Total current assets	 127,282		255,558
Noncurrent assets			
Restricted assets			
Cash and investments	5,279,744		4,320,231
Due from users, net	40,824		178,746
Due Holli users, fiet	 40,024		170,740
Total restricted assets	 5,320,568		4,498,977
Capital assets			
Nondepreciable	126,463		682,111
Depreciable	22,074,438		23,751,504
5 - F 5 - 5 - 5 - 5 - 5 - 5 - 5 - 5 - 5 -	,		=5/1.5.1/5.7
Net capital assets	 22,200,901		24,433,615
Total assets	 27,648,751		29,188,150
LIABILITIES			
Current liabilities			
Accounts payable	65,112		88,890
Due to users - year-end settlement	15,231		6,520
Accrued and other current liabilities	152		642
Payable from restricted assets	.52		012
Current portion of long-term debt - general obligation notes	188,894		180,280
Current portion of long-term debt - revenue bonds	797,498		761,132
Accrued interest	74,696		81,354
Accided interest	 14,020		01,554
Total current liabilities	 1,141,583		1,118,818
Long-term obligations, less current portion			
General obligation debt	3,234,562		3,353,801
Revenue bonds	13,656,106		14,159,520
Town of Neenah construction deposit	49,968		
Town of Neerlan Consciuction deposit	 49,900		49,968
Total long-term liabilities	 16,940,636		17,563,289
Total liabilities	 18,082,219		18,682,107
NET DOCITION			
NET POSITION	4 272 272		E 020 04 4
Net investment in capital assets	4,273,873		5,928,914
Restricted	5,322,992		4,619,293
Unrestricted	 (30,333)	_	(42,164)
Total net position	\$ 9,566,532	\$	10,506,043

The notes to the financial statements are an integral part of this statement.

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE YEAR ENDED DECEMBER 31, 2017 WITH COMPARATIVE AMOUNTS FOR THE YEAR ENDED DECEMBER 31, 2016

	2017	2016
OPERATING REVENUES  User charges  Measured service Capital charges Depreciation fund charges Replacement fund charges Interceptor cleaning and maintenance charges Other	\$ 2,989,698 1,428,005 200,005 777,988 14,067 117,373	\$ 2,964,501 1,452,244 200,004 778,005 - 99,561
Total operating revenues	5,527,136	5,494,315
OPERATING EXPENSES  Operation and maintenance Interceptor cleaning and maintenance Depreciation Depreciation fund	3,105,170 14,067 2,895,076 32,106	3,062,161 - 1,681,785 57,326
Total operating expenses	6,046,419	4,801,272
Operating income (loss)	(519,283)	693,043
NONOPERATING REVENUES (EXPENSES) Interest income Gain on disposal of capital assets Interest and fiscal charges	47,409 3,500 (471,137)	28,018 - (495,870)
Total nonoperating revenues (expenses)	(420,228)	(467,852)
Change in net position	(939,511)	225,191
Net position - January 1	10,506,043	10,280,852
Net position - December 31	\$ 9,566,532	\$ 10,506,043

The notes to the financial statements are an integral part of this statement.

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2017 WITH COMPARATIVE AMOUNTS FOR THE YEAR ENDED DECEMBER 31, 2016

		2017		2016
CASH FLOWS FROM OPERATING ACTIVITIES				
Cash received from customers	\$	5,820,381	\$	5,184,386
Cash paid for employee wages and benefits		(5,598)		(4,724)
Cash paid to suppliers	_	(3,188,349)		(3,150,527)
Net cash provided by operating activities		2,626,434		2,029,135
CASH FLOWS FROM CAPITAL AND RELATED				
FINANCING ACTIVITIES		(552.252)		(407.24)
Acquisition of capital assets		(662,362)		(187,361)
Proceeds from sale of capital assets Proceeds from issuance of debt		3,500 363,739		- 22 221
Principal paid on long-term debt		(941,412)		22,231 (916,039)
Interest paid on long-term debt		(477,795)		(499,843)
Net cash flows used by capital		(417,155)	_	(455,045)
and related financing activities		(1,714,330)		(1,581,012)
		_		
CASH FLOWS FROM INVESTING ACTIVITIES		17.100		
Interest received		47,409	_	28,018
Change in cash and investments		959,513		476,141
Cash and investments - January 1		4,320,331		3,844,190
Cash and investments - December 31	\$	5,279,844	<u>\$</u>	4,320,331
RECONCILIATION OF OPERATING INCOME (LOSS)				
TO NET CASH PROVIDED BY OPERATING ACTIVITIES				
Operating income (loss)	\$	(519,283)	\$	693,043
Adjustments to reconcile operating income (loss)				
to net cash provided by operating activities		2 005 076		1 (01 705
Depreciation Change is executed assets and liabilities		2,895,076		1,681,785
Change in operating assets and liabilities  Accounts receivables		(2,384)		10,930
Due from users		292,074		(298,215)
Due from users - year end settlement		(5,156)		37,119
Prepaid items		(18,336)		(1,262)
Refunds due users		8,711		(59,763)
Accounts payable		(23,778)		(34,502)
Accrued and other current liabilities		(490)		
Net cash provided by operating activities	\$	2,626,434	\$	2,029,135
Reconciliation of cash and cash equivalents				
to the statement of net position				
Cash and cash equivalents in current assets	\$	100	\$	100
Cash and cash equivalents in restricted assets		5,279,744		4,320,231
Total cash and investments	<u>\$</u>	5,279,844	<u>\$</u>	4,320,331
Noncash capital and related financing activities				

The notes to the financial statements are an integral part of this statement.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017

#### **NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The financial statements of the Neenah-Menasha Sewerage Commission, Menasha, Wisconsin (the "Commission") have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to government units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The significant accounting principles and policies utilized by the Commission are described below:

#### A. REPORTING ENTITY

The Neenah-Menasha Sewerage Commission was organized on September 30, 1982, under Section 66.0301 of the Wisconsin State Statutes to construct and operate wastewater transportation and treatment facilities. The Commission was not created for profit and no part of the net income or profits will be remitted or transferred to any private individual or any organization created for profit. Pursuant to contract, the Commission serves the City of Neenah, City of Menasha, Town of Neenah Sanitary District No. 2, Village of Fox Crossing Utility District, Waverly Sanitary District of the Village of Harrison, and Sonoco/US Mills Corporation.

The Commission has seven members selected for three year staggered terms. The Mayors of Neenah and Menasha each appoint two members of the Commission who must be confirmed by a majority vote of their respective Common Councils. The President of the Town of Neenah Sanitary District No. 2, the President of the Village of Fox Crossing Utility District, and the President of the Village of Harrison Waverly Sanitary District each appoint one member, with such appointment being confirmed by the governing bodies of those respective municipalities.

In accordance with GAAP, the financial statements are required to include the Commission and any separate component units that have a significant operational or financial relationship with the Commission. The Commission has not identified any component units that are required to be included in the financial statements in accordance with standards established in GASB Statement No. 61.

#### A. ENTERPRISE FUND

The accounts of the Commission are accounted for as an enterprise fund as required by GAAP. An enterprise fund is used to account for government operations (a) that are financed and operated in a manner similar to private business enterprises - where the intent of the governing body is that the costs (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control, accountability and other purposes.

#### **B. MEASUREMENT FOCUS AND BASIS OF ACCOUNTING**

The accounting and financial reporting treatment applied to a fund is determined by its measurement focus. An enterprise fund is accounted for on a flow of economic resources measurement focus. With this measurement focus, all assets, liabilities, and deferred inflows and outflows of resources associated with the operation are included on the Statement of Net Position. Enterprise fund operating statements present increases (i.e., revenues) and decreases (i.e., expenses) in net position.

The accrual basis of accounting is utilized by an enterprise fund. Under this method, revenues are recorded when earned and expenses are recorded at the time liabilities are incurred. Unpaid enterprise fund service receivables are recorded at year-end. All capital assets are capitalized at historical cost and depreciated over their useful lives.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017

#### C. ASSETS, LIABILITIES, DEFERRED OUTFLOWS/INFLOWS OF RESOURCES, AND NET POSITION

#### 1. Cash and investments

Cash and investments are combined in the financial statements. Cash deposits consist of demand and time deposits with financial institutions and are carried at cost. Investments are stated at fair value. Fair value is the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. For purposes of the statement of cash flows, all cash deposits and highly liquid investments (including restricted assets) with a maturity of three months or less from date of acquisition are considered to be cash equivalents.

#### 2. Accounts Receivable

Accounts receivable are recorded at gross amounts with uncollectible amounts recognized under the direct write-off method. No allowance for uncollectible accounts has been provided since it is believed that the amount of such allowance would not be material to the financial statements.

#### 3. Prepaid Items

Payments made to vendors that will benefit periods beyond the end of the current fiscal year are recorded as prepaid items and are accounted for on the consumption method.

#### 4. Capital Assets

Capital assets, which include property, plant, and equipment, are reported in the financial statements. Capital assets are defined by the Commission as assets with an initial, individual costs of \$5,000 or higher and an estimated useful life in excess of a year. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated acquisition value at the date of donation.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized.

Capital assets of the Commission are depreciated using the straight-line method over the following estimated useful lives:

Assets	Years
Buildings	20
Land improvements	20
Improvements other than buildings	20 - 100
Machinery and equipment	5 - 20

#### 5. Deferred Outflows/Inflows of Resources

Deferred outflows of resources are a consumption of net position by the government that is applicable to a future reporting period. Deferred inflows of resources are an acquisition of net position by the government that is applicable to a future reporting period. The recognition of those outflows and inflows as expenses or expenditures and revenues are deferred until the future periods to which the outflows and inflows are applicable. The Commission currently does not have any items that quality for reporting as deferred outflows and inflows of resources at year end.

#### 6. Long-term Obligations

In the financial statements, long-term debt and other long-term obligations are reported as liabilities. Bond premiums and discounts are deferred and amortized over the life of the bonds. Bonds payable are reported net of the applicable bond premium or discount. Bond issuance costs are expensed as incurred.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017

#### 7. Net Position

Net position is classified as net position and displayed in three components:

- ▶ **Net investment in capital assets.** Amount of capital assets, net of accumulated depreciation, and capital related deferred outflows of resources less outstanding balances of any bonds, mortgages, notes, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets and any capital related deferred inflows of resources.
- ▶ **Restricted net position.** Amount of net position that is subject to restrictions that are imposed by 1) external groups, such as creditors, grantors, contributors or laws or regulations of other governments or 2) law through constitutional provisions or enabling legislation.
- Unrestricted net position. Net position that is neither classified as restricted nor as net investment in capital
  assets.

#### D. USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

#### E. PRIOR YEAR INFORMATION

Comparative amounts for the prior year have been presented in the financial statements to provide an understanding of changes in the Commission's financial position and operations.

#### F. RECLASSIFICATIONS

Certain amounts in the prior year financial statements have been reclassified to conform with the presentation in the current year financial statements with no change in previously reported net position or changes in net position.

#### NOTE 2: STEWARDSHIP AND COMPLIANCE

#### A. BUDGETS AND BUDGETARY ACCOUNTING

The Commission prepares an annual budget for use as a guide to operations and to determine estimated amounts due from contracting municipalities and industry. Formal budgetary integration is not completed and, accordingly, the budget is not presented in the financial statements. The Commission follows these procedures in establishing the annual budget:

- ▶ Prior to September 30, the Commission must prepare a budget and formally present it at a public hearing. The budget includes an estimate of each contracting municipality and industry's annual charges payable to the Commission in the following year.
- Each contracting municipality and industry agrees to include its estimated annual charges payable to the Commission in its budget for the following year. Each contracting municipality also agrees to adopt a local ordinance which provides for the recovery of its share of the Commission's annual charges from its users. To the extent that its share of the Commission's annual charges are not paid from user fees, each contracting municipality is required to otherwise provide for such payment by other means, including, but not limited to, its general fund or property tax levies.
- ► The Commission bills monthly, in advance, each contracting municipality and industry for its share of one-twelfth of the annual budget based on its proportionate use of the system. These monthly billings are due on the 10th of the month they are billed.
- The Commission refunds any operating surplus or charges back any operating deficit to the contracting municipalities and industry after each annual audit.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017

#### NOTE 3: DETAILED NOTES ON ALL FUNDS

#### A. CASH AND INVESTMENTS

The Commission maintains various cash and investment accounts which are displayed on the financial statements as "Cash and investments".

Invested cash consists of deposits and investments that are restricted by Wisconsin Statutes to the following:

Time deposits; repurchase agreements; securities issued by federal, state and local governmental entities; statutorily authorized commercial paper and corporate securities; and the Wisconsin local government investment pool.

The carrying amount of the Commission's cash and investments totaled \$5,279,844 on December 31, 2017 as summarized below:

Petty cash and cash on hand Deposits with financial institutions	\$	100 5,186,774
Investments		
Wisconsin local government investment pool		92,970
	\$	5,279,844
Reconciliation to the financial statements:		
Statement of Net Position		400
Cash and investments	\$	100
Restricted cash and investments		5,279,744
	_\$_	5,279,844

#### Fair Value Measurements

The Commission categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant observable inputs; Level 3 inputs are significant unobservable inputs. The Commission currently has no investments that are subject to fair value measurement.

Deposits and investments of the Commission are subject to various risks. Presented below is a discussion of the Commission's deposits and investments and the related risks.

#### **Custodial Credit Risk**

Custodial credit risk for *deposits* is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The custodial credit risk for *investments* is the risk that, in the event of the failure of the counterparty (e.g., broker-dealer) to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party. The Commission does not have an additional custodial credit policy.

Deposits with financial institutions within the State of Wisconsin are insured by the Federal Deposit Insurance Corporation (FDIC) in the amount of \$250,000 for the combined amount of all time and savings deposits and \$250,000 for interest-bearing and noninterest-bearing demand deposits per official custodian per insured depository institution. Deposits with financial institutions located outside the State of Wisconsin are insured by the FDIC in the amount of

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017

\$250,000 for the combined amount of all deposit accounts per official custodian per depository institution. Deposits with credit unions are insured by the National Credit Union Share Insurance Fund (NCUSIF) in the amount of \$250,000 per credit union member. Also, the State of Wisconsin has a State Guarantee Fund which provides a maximum of \$400,000 per public depository above the amount provided by an agency of the U.S. Government. However, due to the relatively small size of the State Guarantee Fund in relation to the Fund's total coverage, total recovery of insured losses may not be available. This coverage has been considered in determining custodial credit risk.

As of December 31, 2017, none of the Commission's deposits with financial institutions were in excess of federal and state depository insurance limits.

#### Investment in Wisconsin Local Government Investment Pool

The Commission has investments in the Wisconsin local government investment pool of \$92,970 at year-end. The Wisconsin local government investment pool (LGIP) is part of the State Investment Fund (SIF), and is managed by the State of Wisconsin Investment Board. The SIF is not registered with the Securities and Exchange Commission, but operates under the statutory authority of Wisconsin Chapter 25. The SIF reports the fair value of its underlying assets annually. Participants in the LGIP have the right to withdraw their funds in total on one day's notice. At December 31, 2017, the fair value of the Commission's share of the LGIP's assets was substantially equal to the carrying value.

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. Wisconsin statutes limit investments in securities to the top two ratings assigned by nationally recognized statistical rating organizations. The Commission does not have an additional credit risk policy. The Commission's investment in the Wisconsin local government investment pool is not rated.

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates. The Commission does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates. The investments held by the Wisconsin local government investment pool mature in 12 months or less.

#### **B. RESTRICTED ASSETS**

Restricted assets on December 31, 2017 totaled \$5,320,568 and consisted of cash and investments of \$5,279,744 and amounts due from users of \$40,824 held for the following purposes:

Funds	Amount	Purpose
Depreciation fund	\$ 438,304	To be used for additions to and betterments of the sewerage treatment plant.
Bond principal and interest redemption fund	1,111,555	To be used for subsequent year payments of principal and interest on long-term debt
DNR equipment replacement fund	3,847,830	To be used for the replacement of certain assets of the sewerage treatment plant in accordance with Wisconsin Department of Natural Resources requirements.
Less: Cash temporarily borrowed to finance operating expenses  Total	(77,121) \$ 5,320,568	

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017

#### C. CAPITAL ASSETS

Capital asset activity for the year ended December 31, 2017 was as follows:

	Beginning Balance	Increases	Decreases	Ending Balance
Capital assets, not being depreciated:  Land  Construction in progress	\$ 126,463 555,648	\$ - 551,877	\$ - 1,107,525	\$ 126,463 -
Total capital assets, not being depreciated	682,111	551,877	1,107,525	126,463
Capital assets, being depreciated: Land improvements	156,114	-	-	156,114
Buildings	16,130,222	14,958,065	-	31,088,287
Improvements other than buildings	4,007,452	7.405.547	-	4,007,452
Machinery and equipment	8,996,698	7,135,547	20,875,602	16,132,245
Completed construction Subtotals	20,875,602 50,166,088	22,093,612	20,875,602	51,384,098
Less accumulated depreciation for: Land improvements Buildings Improvements other than buildings Machinery and equipment Completed construction Subtotals  Tetal capital assets, being depreciated, set	117,086 15,032,959 1,346,004 7,595,228 2,323,307 26,414,584	7,805 3,223,783 40,075 1,946,720 - 5,218,383	2,323,307 2,323,307 2,323,307	124,891 18,256,742 1,386,079 9,541,948 
Total capital assets, being depreciated, net	23,751,504	10,873,229	18,332,293	22,014,430
Capital assets, net	\$ 24,433,615	\$ 17,427,106	\$ 19.659.820	22,200,901
Less: Capital related debt Less: Town of Neenah construction deposit				17,877,060 <u>49,968</u>
Net investment in capital assets				\$ 4.273.873

#### **D. LONG-TERM OBLIGATIONS**

The Cities of Neenah and Menasha, Village of Fox Crossing and the Waverly Sanitary District of the Village of Harrison have issued Clean Water Fund bonds, which the Commission, as agent, has the responsibility for administering the proceeds and subsequent debt retirement. Accordingly, the Clean Water Fund bonds are reported as liabilities of the Commission in their annual financial report. The following is a summary of long-term liability transactions of the Commission for the year ended December 31, 2017:

	Beginning Balance		~ ~ ~		Issued	!	Retired	 Ending Balance	 ue Within ne Year
Clean Water Fund General obligation bonds Revenue bonds	\$	3,534,081 14,920,652	\$	69,656 294,083	\$	180,280 761,132	\$ 3,423,457 14,453,603	\$ 188,894 797,498	
Long-term obligations	\$	18,454,733	\$	363,739	\$	941,412	\$ 17,877,060	\$ 986,392	

Total interest paid during the year on long-term debt totaled \$477,795.

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017

#### Clean Water Fund Bonds

Clean water fund bonds outstanding on December 31, 2017 totaled \$17,877,060 and were comprised of the following issues:

General obligation bonds General obligation bonds	Authorizor Village of Fox Crossing Waverly Sanitary District	Date of Issue 2/13/13 2/13/13	Final <u>Maturity</u> 5/1/32 5/1/32	Interest Rates 2.65% 2.65%	Original <u>Indebtedness</u> \$ 3,288,363 816,732	Balance 12/31/17 \$ 2,742,341 681,116
Total outstanding general ob	ligation debt					\$ 3,423,457
Revenue bonds Revenue bonds	City of Neenah City of Menasha	2/13/13 2/13/13	5/1/32 5/1/32	2.65% 2.65%	\$11,192,015 6,140,505	\$ 9,333,613 5,119,990
Total outstanding revenue bo	onds					\$ 14,453,603

Annual principal and interest maturities of the outstanding clean water fund bonds of \$17,877,060 on December 31, 2017 are detailed below:

Y ear Ended	General (	Obliga	ation	Revenue Bonds			Totals				
December 31,	Principal		Interest	Principal			Interest		Principal		Interest
2018	\$ 188,894	\$	87,917	\$	797,498	\$	371,178	\$	986,392	\$	459,095
2019	193,892		83,021		818,600		350,510		1,012,492		433,531
2020	199,023		77,823		840,260		328,564		1,039,283		406,387
2021	204,289		72,487		862,493		306,036		1,066,782		378,523
2022	209,694		67,010		885,315		282,913		1,095,009		349,923
2023 - 2027	1,134,694		247,688		4,790,600		1,045,721		5,925,294		1,293,409
2028 - 2032	1,292,971		87,316		5,458,837		368,644		6,751,808		455,960
	\$ 3,423,457	\$	723,262	\$	14,453,603	\$	3,053,566	\$	17,877,060	\$	3,776,828

#### Revenues Pledged

The Commission, by agency agreement with issuing communities, has pledged future revenues to repay the Clean Water Fund bonds (revenue and general obligation). Proceeds from the bonds provided financing for the construction or acquisition of capital assets used with the system. The bonds are payable solely from Commission net revenues and are payable through 2032. The total principal and interest remaining to be paid on the bonds is \$21,653,888. Principal and interest paid for the current year and total customer net revenues were \$1,419,207 and \$2,230,395, respectively.

#### **E. FUND EQUITY**

#### **Net Position**

The Commission reports restricted net position at December 31, 2017 as follows:

Restricted for	
Plant replacement	\$ 4,286,133
Debt service	 1,036,859
Total Restricted Net Position	\$ 5,322,992

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017

#### **NOTE 4: OTHER INFORMATION**

#### A. RISK MANAGEMENT

The Commission has purchased commercial insurance policies for various risks of loss related to torts; theft, damage or destruction of assets; errors or omissions; injuries to employees; or acts of God. Payment of premiums for these policies are recorded as expenses of the Commission.

#### **B. CONTINGENCIES**

From time to time, the Commission is party to various pending claims and legal proceedings. Although the outcome of such matters cannot be forecast with certainty, it is the opinion of management and the Commission that the likelihood is remote that any such claims or proceedings will have a material adverse effect on the Commission's financial position or results of operations.

### SUPPLEMENTARY INFORMATION

SCHEDULE OF OPERATION AND MAINTENANCE EXPENSES - BUDGET AND ACTUAL FOR THE YEAR ENDED DECEMBER 31, 2017 WITH COMPARATIVE ACTUAL AMOUNTS FOR THE YEAR ENDED DECEMBER 31, 2016

	B	udget	Actual	Bu Po	nce with Idget - Ositive Egative)		2016
Operation							
Salaries and wages	\$	6,600	\$ 4,240	\$	2,360	\$	3,777
Employee benefits		1,148	868		280		947
Professional fees and contracted services		1,676,100	1,654,930		21,170		1,629,296
Power		535,500	459,223		76,277		483,582
Gas		60,000	41,808		18,192		37,285
Stormwater charges		6,300	7,069		(769)		6,621
Water		23,000	15,675		7,325		16,773
Public fire protection		4,000	3,857		143		3,857
Telephone		6,000	6,379		(379)		5,916
Chemicals							
Ferric chloride		-	-		-		61,830
Polymer		80,500	84,715		(4,215)		76,444
Sodium bisulfate		48,650	45,275		3,375		42,690
Chlorine		10,500	-		10,500		-
Salt		35,000	23,032		11,968		22,446
Aluminum sulfate		21,875	-		21,875		7,929
Miscellaneous		90,000	150,597		(60,597)		26,369
Sludge disposal		171,250	180,942		(9,692)		170,843
Industrial metering and sampling		15,000	2,587		12,413		18,279
Lab supplies		32,500	24,876		7,624		25,713
Other operating supplies		30,600	20,812		9,788		28,072
Transportation		6,750	5,774		976		6,069
Administration		73,900	59,739		14,161		71,129
Office supplies		26,250	17,248		9,002		22,450
General insurance		85,100	 77,657		7,443		77,642
Total operation		3,046,523	 2,887,303		159,220		2,845,959
Maintenance							
Equipment		144,000	141,871		2,129		140,452
General plant		93,000	72,517		20,483		69,863
Cleaning supplies		8,000	 3,479		4,521		5,887
Total maintenance		245,000	 217,867		27,133		216,202
Total operation and maintenance expenses	\$	3,291,523	\$ 3,105,170	\$	186,353	<u>\$</u>	3,062,161

Calculation of Payable (Receivable) From Users for 2017 Operations December 31, 2017

		City of Total Neenah		City of Menasha		
Revenues received during year for 2017 operation and maintenance	\$	3,932,778	\$	1,669,308	\$	732,915
Percentage of net expenses allocated		_				
for 2017 <sup>(1)</sup>		100.00%		42.26%		19.09%
101 2017		100.0070		72.2070		13.0370
Actual operation and maintenance						
expenses	\$	3,105,170				
Deposit to depreciation fund		200,005				
Deposit to replacement fund		777,988				
Deposit to O/M cash surplus		2,000				
Less:						
MCO income sharing		30,176				
Industrial metering and sampling		3,495				
WPPI standby service		57,072				
Pretreatment administrative fees		4,725				
Pretreatment permit fees		21,600				
Other operating revenues		305				
Interest income		99				
Net expenditures allocated for 2017*		3,967,691		1,676,835		757,538
Payable (receivable) from users						
for 2017 operations		(34,913)		(7,527)		(24,623)
Payable (receivable) from users - December 31	\$	(34,913)	\$	(7,527)	\$	(24,623)
This summary is prepared from the Commission's analysis of flow, BOD	), and s	uspended soli	ds fr	om each user.		
<ul> <li>Measured service to municipalities and industries</li> <li>Deposit to depreciation fund</li> <li>Deposit to replacement fund</li> </ul>					\$	2,989,698 200,005 777,988

<sup>(1)</sup> Net expenditures allocated for 2017 may differ slightly from the percentages based on rounding.

Net 2017 allocated expenses

3,967,691

Town of Neenah S.D. 2	Fox Crossing Utility District	Waverly S.D.	Sonoco - US Mills, Inc.
\$ 61,797	\$ 521,453	\$ 168,527	\$ 778,778
1.66%	13.40%	4.35%	19.24%

 65,615	 531,666	172,490	 763,547
 (3,818)	 (10,213)	 (3,963)	15,231
\$ (3,818)	\$ (10,213)	\$ (3,963)	\$ 15,231

# ADDITIONAL INDEPENDENT AUDITORS' REPORT FOR BASIC FINANCIAL STATEMENTS



Independent auditors' report on internal control over financial reporting and on compliance and other matters based on an audit of financial statements performed in accordance with *Government Auditing Standards* 

To the Commissioners Neenah-Menasha Sewerage Commission Menasha, Wisconsin

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Neenah-Menasha Sewerage Commission, Menasha, Wisconsin, (the "Commission") as of and for the year ended December 31, 2017, and the related notes to the financial statements, which collectively comprise the Commission financial statements, and have issued our report thereon dated March 6, 2018.

#### INTERNAL CONTROL OVER FINANCIAL REPORTING

In planning and performing our audit of the financial statements, we considered the Commission's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Commission's internal control. Accordingly, we do not express an opinion on the effectiveness of the Commission's internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. However, as described in the accompanying schedule of findings and responses we identified a certain deficiency in internal control that we consider to be a material weakness.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Commission's financial statements will not be prevented, or detected and corrected on a timely basis. We consider the deficiency described in the accompanying schedule of findings and responses as item 2017-001 to be a material weakness.

#### COMPLIANCE AND OTHER MATTERS

As part of obtaining reasonable assurance about whether the Commission's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### NEENAH-MENASHA SEWERAGE COMMISSION'S RESPONSE TO FINDING

The Commission's response to the finding identified in our audit is described in the accompanying schedule of findings and responses. The Commission's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

#### **PURPOSE OF THIS REPORT**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Commission's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Commission's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Certified Public Accountants

Green Bay, Wisconsin March 6, 2018

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SCHEDULE OF FINDINGS AND RESPONSES FOR THE YEAR ENDED DECEMBER 31, 2017

#### SECTION I. INTERNAL CONTROL OVER FINANCIAL REPORTING

FINDING NO.	CONTROL DEFICIENCIES						
2017-001	Segregation of Duties						
	Repeat of Finding 2016-001						
Condition:	The Neenah-Menasha Sewerage Commission has one individual essentially complete all financial and recordkeeping duties of the Commission's operations. Accordingly, this does not allow for a proper segregation of duties for internal control purposes.						
Criteria:	Segregation of duties is an internal control intended to prevent or decrease the occurrence of errors or intentional fraud. Segregation of duties ensures that no single employee has control over all phases of a transaction.						
Cause:	The lack of segregation of duties is due to the size of Commission's operations.						
Effect:	Errors or intentional fraud could occur and not be detected timely by the Commissioners or other employees in the normal course of their responsibilities as a result of the lack of segregation of duties.						
Recommendation:	We recommend the Commissioners continue to monitor the transactions and the financial records of the Commission.						
Management Response:	Management believes that the cost of segregating cash receipts and cash disbursement duties from the related recording functions outweigh the benefits to be received.						

#### **SECTION II. COMPLIANCE AND OTHER MATTERS**

There are no findings related to compliance and other matters that are required to be reported under governmental auditing standards generally accepted in the United States of America for the year ended December 31, 2017.

### MANAGEMENT COMMUNICATIONS

December 31, 2017



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#### **APPENDIX**

Management Representation Letter



To the Commissioners Neenah-Menasha Sewerage Commission Menasha, Wisconsin

We have audited the financial statements of Neenah Menasha Sewerage Commission, Menasha, Wisconsin (the "Commission") for the year ended December 31, 2017. The Commission's financial statements. Including our report thereon dated March 6, 2018, are presented in a separate audit report document. Professional standards require that we provide you with the following information related to our audit.

## OUR RESPONSIBILITIES UNDER U.S. GENERALLY ACCEPTED AUDITING STANDARDS AND GOVERNMENT AUDITING STANDARDS

As stated in our engagement letter, our responsibility, as described by professional standards, is to express an opinion about whether the financial statements are fairly presented, in all material respects, in conformity with accounting principles generally accepted in the United States of America. Our audit of the financial statements does not relieve you or management of your responsibilities.

In planning and performing our audit, we considered the Commission's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting.

As part of obtaining reasonable assurance about whether the Commission's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grants. However, providing an opinion on compliance with those provisions is not an objective of our audit.

#### PLANNED SCOPE AND TIMING OF THE AUDIT

We performed the audit according to the planned scope and timing previously communicated to you in our correspondence about planning matters.

#### SIGNIFICANT AUDIT FINDINGS

Consideration of Internal Control

#### FINANCIAL STATEMENTS

In planning and performing our audit of the financial statements of the Commission as of and for the year ended December 31, 2017, in accordance with auditing standards generally accepted in the United States of America, we considered the Commission's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Commission's internal control. Accordingly, we do not express an opinion on the effectiveness of the Commission's internal control. Our report on internal control over financial reporting and on compliance and other matters is presented on pages 21 - 22 of the annual report.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore material weaknesses or significant deficiencies may exist that were not identified. However, as discussed below, we identified a certain deficiency in internal control that we consider to be a material weakness.

A deficiency in internal control exist when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency or a combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the Commission's financial statements will not be prevented, or detected and corrected, on a timely basis. We consider the following deficiency in internal control to be a material weakness:

Finding 2017-001 S

Segregation of Duties

This finding is described in detail in the schedule of findings and responses on page 23 of the annual report.

The Commission's written response to the material weakness identified in our audit has not been subjected to the audit procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

#### Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Commission are described in Note 1 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during 2017. We noted no transactions entered into by the Commission during the year for which there is a lack of authoritative guidance or consensus. To the best of our knowledge, all significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimate included in the financial statements was:

Management's estimate of the depreciable life of the capital assets is based upon analysis of the expected useful life of the capital assets. We evaluated the key factors and assumptions and the consistency in these factors and assumptions used to develop the depreciable life in determining that it is reasonable in relation to the financial statements taken as a whole.

The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

#### Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. Copies of the audit adjustments are available from management. In addition, none of the misstatements detected as a result of audit procedures and corrected by management were material, either individually or in the aggregate, to each opinion unit's financial statements taken as a whole.

#### Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditors' report. No such disagreements arose during the course of our audit.

#### Management Representations

We have requested certain representations from management that are included in the management representation letter dated March 6, 2018. The management representation letter follows this communication.

#### Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Commission's financial statements or a determination of the type of auditors' opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

#### Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Commission's auditors. However, these discussions occurred in the normal course of our professional relationship and, to the best of our knowledge, our responses were not a condition to our retention.

In addition, during our audit, we noted certain other matters that are presented for your consideration. We will review the status of these comments during our next audit engagement. Our comments and recommendations are intended to improve the internal control or result in other operating efficiencies. We will be pleased to discuss these matters in further detail at your convenience, to perform any additional study of these matters, or to assist you in implementing the recommendations. Our comments are summarized in the comments and observations section of this report.

#### Other Matters

We applied certain limited procedures to the management's discussion and analysis, which is required supplementary information (RSI) that supplements the financial statements. Our procedures consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the financial statements, and other knowledge we obtained during our audit of the financial statements. We did not audit the RSI and do not express an opinion or provide any assurance on the RSI.

We were engaged to report on the supplementary information, which accompanies the financial statements but is not RSI. With respect to this supplementary information, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

#### Restriction on Use

This information is intended solely for the information and use of the Commission, and management of Neenah Menasha Sewerage Commission and is not intended to be, and should not be, used by anyone other than these specified parties.

Sincerely,

Certified Public Accountants

Green Bay, Wisconsin March 6, 2018

#### SUMMARY FINANCIAL INFORMATION

#### COMPARATIVE SUMMARY OF OPERATING RESULTS

Commission charges to municipalities and industries are based on an operation and maintenance budget, a depreciation fund budget, a replacement fund budget, and a capital budget approved by the Commission. Presented below is a summary of resources provided and expended from the operation and maintenance, depreciation fund, replacement fund and capital budgets for the year ended December 31, 2017 with a comparative summary for the year ended December 31, 2016:

	Operation and	Depreciation	Replacement		Tol	als
	Maintenance	Fund	Fund	Capital	2017	2016
Resources Provided						
Charges to municipalities and						
industries	\$2,989,698	\$ 200,005	\$ 777,988	\$1,428,005	\$5,395,696	\$5,394,754
Other charges	117,373	-	-	-	117,373	99,561
Proceeds from disposal of						
capital assets	-	-	3,500	-	3,500	-
Interest income	99	2,169	40,359	4,782	47,409	28,018
Debt proceeds	-	-	-	363,739	363,739	22,231
T otal Resources Provided	3,107,170	202,174	821,847	1,796,526	5,927,717	5,544,564
Resources Extended						
Operating expenses	3,105,170	32,106	-	-	3,137,276	3,119,487
Principal paid on long-term del	-	-	-	941,412	941,412	916,039
Interest on long-term debt	-	-	-	477,795	477,795	499,843
T ransfers (in) out	-	89,870	-	(89,870)	-	-
Acquisition and construction						
of capital assets		24,452	86,034	551,876	662,362	187,361
Total Resources Expended	3,105,170	146,428	86,034	1,881,213	5,218,845	4,722,730
				+ (0.4.40=)		4 004 004
Change in Available Resources	\$ 2,000	\$ 55,746	\$ 735,813	\$ (84,687)	\$ 708,872	\$ 821,834

Additional comments and observations concerning the above operating results follow:

#### a) Operation and Maintenance

Actual operation and maintenance expenses totaled \$3,105,170 for 2017 while the Commission budgeted operation and maintenance expenses of \$3,291,523. A budget to actual comparison of the Commission's operation and maintenance expenses is located on page 18 of the Commission's annual financial report.

#### b) Depreciation Fund

The Commission established a separate depreciation fund during 1997 to pay for repairs and capital asset additions not covered under the equipment replacement fund. During the year ended December 31, 2017, the Commission used depreciation fund resources of \$32,106 to pay for maintenance costs, \$24,452 for the acquisition and construction of capital assets, and \$89,870 for plant upgrade costs.

#### c) Replacement Fund

The Commission is required by federal and state regulations to maintain an equipment replacement fund to finance acquisitions and repairs of mechanical equipment. During the year ended December 31, 2017, the Commission used replacement fund resources of \$86,034 to acquire capital assets.

#### d) Capital

The Commission's capital budget provides resources to finance principal and interest maturities of long-term debt and to finance capital asset additions. At December 31, 2017, the Commission is in compliance with all revenue bond covenants.

### APPENDIX



101 Garfield Avenue • Menasha, Wisconsin 54952-3397 (920) 751-4760 • Fax (920) 751-4767 e-mail info@nmscwwtp.com

March 6, 2018

Schenck SC 2200 Riverside Drive P.O. Box 23819 Green Bay, WI 54305-3819

This representation letter is provided in connection with your audit of the financial statements of Neenah Menasha Sewerage Commission, Menasha, Wisconsin (the "Commission"), as of December 31, 2017, and the changes in the financial position and cash flows for the year then ended, and the related notes to the financial statements for the purpose of expressing an opinion as to whether the financial statements are presented fairly, in all material respects, in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

Certain representations in this letter are described as being limited to matters that are material. Items are considered material, regardless of size, if they involve an omission or misstatement of accounting information that, in light of surrounding circumstances, makes it probable that the judgment of a reasonable person relying on the information would be changed or influenced by the omission or misstatement. An omission or misstatement that is monetarily small in amount could be considered material as a result of qualitative factors.

We confirm, to the best of our knowledge and belief, as of March 6, 2018, the following representations made to you during your audit.

#### FINANCIAL STATEMENTS

- We have fulfilled our responsibilities, as set out in the terms of the audit engagement letter dated January 30, 2018, including our responsibility for the preparation and fair presentation of the financial statements in accordance with U. S. GAAP and for preparation of the supplementary information in accordance with the applicable criteria.
- The financial statements referred to above are fairly presented in conformity with U.S. GAAP and include all
  financial information of the primary government required by generally accepted accounting principles to be
  included in the financial reporting entity.
- We acknowledge our responsibility for the design, implementation, and maintenance of internal control relevant to
  the preparation and fair presentation of financial statements that are free from material misstatement, whether
  due to fraud or error.
- 4. We acknowledge our responsibility for the design, implementation, and maintenance of internal control to prevent and detect fraud.

- 5. Significant assumptions we used in making accounting estimates, including those measured at fair value, are reasonable.
- 6. In regards to accounting estimates:
  - ► The measurement processes used by management in determining accounting estimates is appropriate and consistent.
  - ▶ The assumptions appropriately reflect management's intent and ability to carry out specific courses of action.
  - ▶ The disclosures related to accounting estimates are complete and appropriate.
  - ▶ No subsequent event has occurred that would require adjustment to the accounting estimates or disclosures included in the financial statements.
- 7. Related party relationships and transactions, including revenues, expenditures/expenses, loans, transfers, leasing arrangements, and guarantees, and amounts receivable from or payable to related parties have been appropriately accounted for and disclosed in accordance with U.S. GAAP.
- 8. Adjustments or disclosures have been made for all events, including instances of noncompliance, subsequent to the date of the financial statements that would require adjustment to or disclosure in the financial statements.
- 9. We are in agreement with the adjusting journal entries you have proposed, and they have been posted to the Commission's accounts.
- 10. The effects of all known actual or possible litigation, claims, and assessments have been accounted for and disclosed in accordance with U.S. GAAP.
- 11. Guarantees, whether written or oral, under which the Commission is contingently liable, if any, have been properly recorded or disclosed.

#### INFORMATION PROVIDED

- 12. We have provided you with:
  - a. Access to all information, of which we are aware, that is relevant to the preparation and fair presentation of the financial statements, such as records, documentation, and other matters.
  - b. Additional information that you have requested from us for the purpose of the audit.
  - c. Unrestricted access to persons within the Commission from whom you determined it necessary to obtain audit evidence.
  - d. Minutes of meetings of the Commission or summaries of actions of recent meetings for which minutes have not yet been prepared.
- 13. All material transactions have been recorded in the accounting records and are reflected in the financial statements.
- 14. We made an assessment of the risk that the financial statements may be materially misstated as a result of fraud. We have disclosed the results of our assessment as follows:
  - a. We have no knowledge of any fraud or suspected fraud that affects the entity and involves:
    - i. Management,
    - ii. Employees who have significant roles in internal control, or
    - iii. Others where the fraud could have a material effect on the financial statements.

- b. We have no knowledge of any allegations of fraud or suspected fraud affecting the Commission's financial statements communicated by employees, former employees, regulators, or others.
- 15. We have no knowledge of instances of noncompliance or suspected noncompliance with provisions of laws, regulations, contracts, or grant agreements, or abuse, whose effects should be considered when preparing financial statements.
- 16. We have disclosed to you all known actual or possible litigation, claims, and assessments whose effects should be considered when preparing the financial statements.
- 17. We have disclosed to you the identity of the Commission's related parties and all the related party relationships and transactions of which we are aware.

#### **GOVERNMENT - SPECIFIC**

- 18. There have been no communications from regulatory agencies concerning noncompliance with, or deficiencies in, financial reporting practices.
- 19. We have a process to track the status of audit findings and recommendations.
- We have identified to you any previous audits, attestation engagements, and other studies related to the audit objectives and whether related recommendations have been implemented.
- 21. We have provided our views on reported findings, conclusions, and recommendations, as well as our planned corrective actions, for the report.
- 22. The Commission has no plans or intentions that may materially affect the carrying value or classification of assets, liabilities, deferred inflows/outflows of resources, or equity.
- 23. We are responsible for compliance with the laws, regulations, and provisions of contracts and grant agreements applicable to us, including tax or debt limits and debt contracts; and legal and contractual provisions for reporting specific activities in separate funds.
- 24. We have identified and disclosed to you all instances, which have occurred or are likely to have occurred of fraud and noncompliance with provisions of laws and regulations that we believe have a material effect on the financial statements or other financial data significant to the audit objectives, and any other instances that warrant the attention of those charged with governance.
- 25. We have identified and disclosed to you all instances, which have occurred or are likely to have occurred, of noncompliance with provisions of contracts and grant agreements that we believe have a material effect on the determination of financial statement amounts or other financial data significant to the audit objectives.
- 26. We have identified and disclosed to you all instances that have occurred or are likely to have occurred, of abuse that could be quantitatively or qualitatively material to the financial statements or other financial data significant to the audit objectives.
- 27. There are no violations or possible violations of budget ordinances, laws and regulations (including those pertaining to adopting, approving, and amending budgets), provisions of contracts and grant agreements, tax or debt limits, and any related debt covenants whose effects should be considered for disclosure in the financial statements, or as a basis for recording a loss contingency, or for reporting on noncompliance.

- 28. As part of your audit, you assisted with preparation of the financial statements and related notes. We acknowledge our responsibility as it relates to those nonaudit services, including that we assume all management responsibilities; oversee the services by designating an individual, preferably within senior management, who possesses suitable skill, knowledge, or experience; evaluate the adequacy and results of the services performed; and accept responsibility for the results of the services. We have reviewed, approved, and accepted responsibility for those financial statements and related notes.
- 29. The Commission has satisfactory title to all owned assets, and there are no liens or encumbrances on such assets nor has any asset been pledged as collateral, except for utility assets pledged as collateral for the revenue bonds.
- 30. The Commission has complied with all aspects of contractual agreements that would have a material effect on the financial statements in the event of noncompliance.
- 31. We have followed all applicable laws and regulations in adopting, approving, and amending budgets.
- 32. The financial statements include all component units as well as joint ventures with an equity interest, and properly disclose all other joint ventures and other related organizations.
- 33. Components of net position (net investment in capital assets, restricted, and unrestricted) are properly classified and, if applicable, approved.
- 34. Provisions for uncollectible receivables have been properly identified and recorded.
- 35. Deposits and investment securities and derivative transactions are properly classified as to risk and are properly disclosed.
- 36. Capital assets, including infrastructure and intangible assets, are properly capitalized, reported, and, if applicable, depreciated.
- 37. We have appropriately disclosed the Commission's policy regarding whether to first apply restricted or unrestricted resources when an expense is incurred for purposes for which both restricted and unrestricted net position is available and have determined that net position is properly recognized under the policy.
- 38. We acknowledge our responsibility for the required supplementary information (RSI). The RSI is measured and presented within prescribed guidelines and the methods of measurement and presentation have not changed from those used in the prior period. We have disclosed to you any significant assumptions and interpretations underlying the measurement and presentation of the RSI.
- 39. We acknowledge our responsibility for presenting the supporting schedules (the supplementary information) in accordance with accounting principles generally accepted in the United States of America, and we believe the supplementary information, including its form and content, is fairly presented in accordance with accounting principles generally accepted in the United States of America. The methods of measurement and presentation of the supplementary information have not changed from those used in the prior period, and we have disclosed to you any significant assumptions or interpretations underlying the measurement and presentation of the supplementary information.
- 40. The fact that the amount of "uncollateralized" deposits or "uninsured, unregistered securities held by the counterparty, or by its trust department or agent but not in the Commission's name" during the period significantly exceeded the amounts in those categories as of the balance sheet was properly disclosed in the financial statements.

- 41. Arrangements with financial institutions involving repurchase, reverse repurchase, or securities lending agreements, compensating balances, or other arrangements involving restrictions on cash balances and line-of-credit or similar arrangements, have been properly recorded or disclosed in the financial statements.
- 42. The methods and significant assumptions used to determine fair values of financial instruments are as follows: Fair value is the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. The methods and significant assumptions used result in a measure of fair value appropriate for financial statement measurement and disclosure purposes.
- 43. Receivables recorded in the financial statements represent valid claims against debtors for transactions arising on or before the balance sheet date and have been reduced to their estimated net realizable value.
- 44. Capital assets have been evaluated for impairment as a result of significant and unexpected decline in service utility.
- 45. We have evaluated and classified any subsequent events as recognized or nonrecognized through the date of this letter. No events, including instances of noncompliance, have occurred subsequent to the balance sheet date and though the date of this letter that would require adjustment to or disclose in the aforementioned financial statements or in the schedule of findings and questioned costs.

Signed:

Dale Youngquist, President

Signed

Roger Voight, Accountant